

GREGORY SHEPARD



12 SUCCESSFUL EXITS



14 INVESTMENTS



+\$1 BILLION IN TRANSACTIONS



4 PRIVATE EQUITY AWARDS

THE ENTREPRENEUR'S ENTREPRENEUR

"Through altruistic capitalism—wealth is successfully supplied to entrepreneurs, equipping them with the tools to create a new innovations, decreasing wealth inequality and evolving the flourishing startup ecosystem, increase local marketplace activity and improve the world" —*Greg Shepard*



Gregory Shepard is a 20 year startup veteran and serial entrepreneur with 14 liquidity events under his belt, two of which were sold as part of a \$925M transaction that won 4 Private Equity awards for transactions between \$250M-\$1B.

He is a ForbesBooks author who has also written over 100 articles published in 25 national and international publications. A TEDX speaker and keynote speaker for universities, associations and conferences worldwide, his talks inspire the masses. He is the host of the Forbes Radio 'Meet The BOSS' podcast and has been featured as a guest on over 25 popular podcasts as well as numerous network TV shows.

Greg Co-Founded BOSS Capital Partners, a global syndicate for investing in tech startups. He also Co-Founded BOSS Startup Science with a learning center based on the University of San Diego campus. He developed the Business Operating Support System (BOSS) as an open source methodology to empower entrepreneurs while increasing startup success rate.

Greg's massive success can also be linked to his 7 neurodivergent conditions which allow him to see business opportunities differently.

He lives in San Diego with his wife, two children, and his potbellied pig, Winnebago.

INTERVIEW TOPICS:

- How did you go from selling rattlesnakes to make money in your teens to selling to Ebay for over \$900M.
- Why does every start-up need to go through 7 phases when building a business to sell?
- Why is understanding your North Star critical in business?
- What is the problem with Silicon Valley thinking when it comes to raising capital for your business?
- What should all business owners learn from Elon Musk/Tesla?
- How will improving entrepreneurs ability to scale business change the world?

ACCOLADES:

"Greg is a force of nature. He Inspires with his enthusiasm and excitement for developing new and innovative products."

— PHIL GUINAND, INVESTOR, PERMIRA, 4TH LARGEST PRIVATE EQUITY ON THE PLANET!

"We went from a \$3.8MM to \$40MM exit in less than three years. Enough said."

— BOB HAMILTON, ENTREPRENEUR & CEO, DELERROK



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BOOKING INFO:

TO BOOK GREG TO SPEAK AT YOUR NEXT EVENT OR APPEAR ON YOUR TV SHOW, RADIO PROGRAM, OR PODCAST CONTACT:
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